Frequently Asked Questions:

1. **What is the course all about?**
   Service and allied sectors are growing in India, but lacks specialized managers to manage the changing needs of the sector. ‘MBA-Public Systems’ focuses on four areas of specialization – Energy, Environment, Healthcare and Hospital, and Transportation and Logistics Management. Professionals graduating from this course contribute to the corporations and society by addressing the growing challenges and demands of these sectors.

2. **What are the Specializations available?**
   MBA-Public Systems offer four specializations: Energy, Environment, Healthcare and Hospital, and Transportation and Logistics Management.

3. **What is the course duration?**
   The program is 2-year Full-time Day Program.

4. **Is the course approved by AICTE?**
   Yes.

5. **What is the degree that I get?**
   All graduates get ‘Master in Business Administration-Public Systems’ degree from University of Calcutta.

6. **What is the course fee?**
   The course fee is Rs.3,75,000 payable as Rs. 1,96,500 in the first year and Rs. 1,78,500 in the second year. The fee includes a refundable caution and security deposit of Rs.10,000.

7. **How many seats are available to the MBA-PS Program each year?**
   Total numbers of seats are 120 for all four specializations.

8. **What is the course structure?**
   The program has 12 compulsory papers and 16 specialization papers spread across 4 semesters. Apart from this, a student is compulsorily exposed to industry with internship and dissertation during the 4th semester.
9. **What is the placement prospect?**
   All students get placement assistance. As per record of previous years, more than 90% students get placed in their specialized field before they complete the course. In the current year the salary package already exceeded Rs. 6.4 lakhs per annum.

10. **What are the scopes for further study?**
    Yes, student pass out from this course may apply for Ph.D. in any recognized in India and abroad. They can also apply for integrated M Phil & Ph D programme of Calcutta University at IISWBM

11. **Can I sit for NET and GRE/TOEFL or other foreign university course after this programme?**
    Yes

12. **Is there any separate placement cell for MBA-PS students?**
    Yes

13. **What is the highest salary after graduation?**
    The highest CTC for session 2014-16 (ongoing): 6.41 lacs/annum and Percentage of the students placed within the course duration: 92.4%

14. **Are there hostel facilities?**
    Separate hostel facilities are available for boys and girls

15. **What is the admission process?**
    A valid MAT/CAT/CMAT/JEMAT/GATE/GMAT score followed by Group Discussion and Personal Interview.

16. **Where can I get the prospectus and application forms?**
    The application material (Admission Brochure along with the Application Form for Admission) can be obtained from the following places:
    - Online at our Website: Download the Application Form for Admission and SBI Power Jyoti Challan from [http://www.iiswbm.edu/WebPages/PublicPages/Admission/DownloadForms.aspx](http://www.iiswbm.edu/WebPages/PublicPages/Admission/DownloadForms.aspx)
      Also download the Brochure (in two parts) to read and understand more about the course including the admission process
    - Reception of IISWBM Campus with the following Address, on payment of Rs 900/-:
      Management House, College Square West Bengal. Kolkata-700 073, EPABX: +91- 33 - 2241 3756 / 5792 / 8694/8695
      Admission Helpline : PBX-40237474 Ext – 612 , M -8336010012
      Email: mbapsadmission@iiswbm.edu; Message: 9073323794
17. **What are the Group Discussions (GD) and PI (Personal Interview)?**

GD is a simulated exercise in B School selection process. The participants of GD gets the opportunity to show their listening, speaking (in English), reasoning, responding and other soft-skills while actively participating in a discussions on issues of social relevance in general in a group of up to 15 applicants.

PI is a test of knowledge of an individual by a panel of experts both from within and outside the institute. The candidate is generally asked to ‘say something about him/herself’ and then s/he may be asked questions of wide variety including why interested to pursue MBA, Mathematics and logic, Questions based on your application, General Awareness/Current Affairs, and even asked to give a small talk on any topic or ask any question that s/he would like to know from the Interview Board. This is the best place for the candidate to clear his/her doubts, if any, about the course s/he is choosing to pursue investing two years of his/her important part of life and hard-earned money of his/her parents. English is the preferred language. However, if necessary, mother tongue may be used.

All eligible or supposed to be eligible candidates are called for GD & PI (normally on the same day) at IISWBM by a Call Letter sent to their postal address by SPEED POST and by Email. They are also reminded by and SMS.

Candidates submitting filled-up application form within seven working days of the scheduled date of GD & PI, should try to collect the Call Letter for GD & PI personally from the Office of PSM Department in the fifth floor of IISWBM premises either personally or by Email (mbapsadmission@iiswbm.edu).

If the date of GD & PI coincides with their University Examination, they can apply for an alternative date.

Candidates residing more than 200 km away from IISWBM may apply for use of Skype. If they are provisionally selected for admission, their original documents are to be verified in his/her presence at IISWBM before issuance of Selection Letter.

18. **What are the important dates?**

**Submission of forms, GD and PI**: Application forms submission is ongoing till 30\textsuperscript{th} June 2016 – online submission is also allowed. Group Discussion and Personal Interview (GD & PI) will be held during 22\textsuperscript{nd} to 24\textsuperscript{th} June 2016 at IISWBM and on 8\textsuperscript{th} July 2016 as per the schedule that would be mentioned in the applicant’s Admit Card.

**Declaration of Result**: The First Merit List of Short-listed Candidates will be published in the Institute’s Website (www.iiswbm.edu) on 30\textsuperscript{th} June 2016 and the Second Merit List will be
19. **How to submit the filled-up Application Form?**

- **Form downloaded from our Website:**
  Fill-up the downloaded Application Form for Admission and also the SBI Power Jyoti Challan.
  Deposit Rs. 900/- to any nearby State Bank of India branch using the above-mentioned Challan. Retain the Applicant’s Copy of the Challan and enclose the IISWBM’s Copy with the filled-up Application Form for Admission.
  Also enclose two sets of Photostat copies of all your marks-sheet and certificate of Class 10 (Madhyamik Examinations) onwards till date.
  Post (Registered or Speed Post) to the Registrar, IISWBM (in the postal address placed above) the Filled-up Application Form for Admission enclosing the IISWBM’s copy of Challan after depositing Rs 900/-, two sets of Photostat copy of all marks-sheet & certificates from Class 10 (Madhyamik) Examinations onwards till date and two passport size photograph. In this case, it is advised to keep a photocopy of the complete set with you as future reference and also Email (to mbapsadmission@iiswbm.edu) a scanned copy of the complete set.
  Alternately, the same may be submitted in the Office of the Registrar, IISWBM in the above-mentioned address.

- **Form procured from the Reception of IISWBM Campus:**
  Fill-up the Application Form for Admission. Enclose two sets of Photostat copies of all your marks-sheet and certificate of Class 10 (Madhyamik Examinations) onwards till date and two copies of your passport size photograph.
  Post (Registered or Speed Post) to the Registrar, IISWBM (in the postal address placed above) the Filled-up Application Form for Admission enclosing two sets of Photostat copy of all marks-sheet & certificates from Class 10 (Madhyamik) Examination onwards till date and two passport size photographs. In this case, it is advised to keep a photocopy of the complete set with you as future reference and also Email (to mbapsadmission@iiswbm.edu) a scanned copy of the complete set.
  Alternately, the same may be submitted in the Office of the Registrar, IISWBM in the above-mentioned address.

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20. **Do I need to pay the admission / tuition fee at the time of counseling / admission?**

No.

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21. **Is there a capitation fee?**

No. The candidates need to pay only the fees mentioned in the prospectus.
22. What are the documents required while attending the counseling/admission?
   During counseling/admission, all the candidates are required to bring the original and attested copies of the following documents:
   b. Certificate and mark sheets of graduation (only for post-graduate programs).
   c. Migration certificate from the board/university last attended.
   d. Rank card of qualifying examinations. If result is not declared, then attach admit card wherever applicable
   e. Reserve category certificate, if applicable.
   f. In case of any time-gap in studies, an affidavit declaring non-involvement in any criminal activity during the gap period and duly signed by an executive magistrate/notary public is to be submitted by the candidate.
   g. Two additional recent, non-attested passport-size photographs with the candidate’s name and date of birth clearly written on the reverse are to be submitted.

23. Is it necessary for the parents to attend/accompany children during counselling?
   No. It is not mandatory for parents to attend/accompany children during counselling.

24. Is there any dress code?
   No. All ethical dress is permission for attending the class. During Industry Visit, students are required to put on formal dress with shoes.

25. Is there any Sexual Harassment Committee within the campus?
   To provide a safe and secure work environment for the employees and student of the institute a Sexual Harassment Committee has been constituted.

26. Are any extracurricular activities promoted, or have facilities available for their Interviewing in Industry?
   There are plenty of facilities and activities for the overall personality development of every individual

27. Is there any agent who can help me in getting admission to IISWBM?
   No

28. Is there any management/reservation/donation quota?
   No. All admissions are awarded strictly on merit and we don’t have any management quota, reserved/donation seats or payment seats of any kind.

29. Do I need to come down to IISWBM Campus/admission office to receive/submit the application form?
   No, the application form can be received by post and can be sent through post or courier.

30. What are the Steps for Selection followed at IISWBM?
   Step by step procedure to be followed at IISWBM for short-listing/selecting applicants seeking admission to MBA-PS Programme for the academic year 2016-18 are as following:
Stage I: Completing and Submitting the Application Form

Fill in the Application Form along with the required documents only if you meet the eligibility for admission to the program. For details contact IISWBM reception or http://iiswbm.edu/WebPages/PublicPages/Admission/AdmissionProcess.aspx

Stage II: Before PI, any ONE score is essential from MAT (February 2016, May 2016, August 2015, November 2015), CAT, CMAT, JEMAT, GATE, GMAT 2015/2016

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Examination</th>
<th>Online Registration Date (Last)</th>
<th>Examination Date</th>
<th>Result</th>
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<td>1</td>
<td>MAT (May-2016)</td>
<td>29th April, 2016</td>
<td>1st May, 2016</td>
<td>Tentative June, 2016</td>
<td><a href="https://www.aima.in/testing-services/mat/mat.html">https://www.aima.in/testing-services/mat/mat.html</a></td>
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<tr>
<td>2</td>
<td>CAT-2016</td>
<td>06th August to 25th September, 2016</td>
<td>29th November, 2016</td>
<td>December, 2016</td>
<td><a href="https://iimcat.ac.in/">https://iimcat.ac.in/</a></td>
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<tr>
<td>4</td>
<td>JEMAT</td>
<td>Tentative June Last Week</td>
<td>July 1st week</td>
<td>Tentative July Last Week</td>
<td><a href="http://www.wbut.ac.in/">http://www.wbut.ac.in/</a></td>
</tr>
<tr>
<td>5</td>
<td>GATE</td>
<td>October 8, 2015</td>
<td>January 30 to February 07, 2016</td>
<td>March 19, 2016</td>
<td><a href="http://www.gate.iisc.ernet.in/">http://www.gate.iisc.ernet.in/</a></td>
</tr>
<tr>
<td>6</td>
<td>GMAT</td>
<td>GMAT scores are valid for five years from the test date to the application deadline date of the round in the candidate is applying.</td>
<td></td>
<td></td>
<td><a href="http://www.mba.com/india">http://www.mba.com/india</a></td>
</tr>
</tbody>
</table>

Stage III: Group Discussion (GD) and Personal Interview (PI) at IISWBM campus

- Qualifying candidates will be informed by speed-post and email about the date, time of Group Discussion and Interview at IISWBM campus.
- The GD and PI procedure may last till late in the evening. You are requested to make necessary arrangements on your own.

Stage IV: Calculation of Composite Score

The composite score is calculated on the basis of relative weightage in four categories, viz. Academic Qualifications [10th standard, (10+2) standard, Bachelor’s degree level aggregate percentages] and
Work Experience; MAT/ CAT/ CMAT/ JEMAT/ GATE/ GMAT Score; Performance in Group Discussion (GD) and Performance in Personal Interview (PI) to be considered as following:

<table>
<thead>
<tr>
<th>Parameters</th>
<th>Weightage</th>
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<tbody>
<tr>
<td>Academic Qualifications</td>
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<tr>
<td>Group Discussion</td>
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<tr>
<td>Personal Interview</td>
<td>30</td>
</tr>
<tr>
<td>Total</td>
<td>100</td>
</tr>
</tbody>
</table>

Due preference will be given to SC/ST/OBC candidates, as per norms.

Stage V: Offer of Admission

All selected candidates will get intimation of their selection through a Selection Letter by speed-post and email. The list of selected candidates will also be available at IISWBM and Calcutta University websites. Details regarding payment of fees at the time of admission, time and venue for commencement of the academic session will be mentioned in the selection letter.

Offer of admission will be valid only for the specific program opted by the candidate as well as for the same academic session. Admission is given provisionally as specified in the letter. The offer of admission will automatically stand cancelled if the conditions are not fulfilled by the stipulated time.

A Note on Selection of Specialization

The candidate willing to take admission to MBA-PS must finalize their selection of any ONE specialization for which s/he is suitable/eligible out four viz. Energy Management, Environment Management, Healthcare & Hospital Management and Transportation & Logistics Management, before leaving the Personal Interview (PI) Board. Transfer from one specialization to another is not allowed.
APPLICATION WITHIN DUE DATE AFTER FULFILLING THE ELIGIBILITY CRITERIA

ACADEMIC RECORDS & EXPERIENCE

CAT/CMAT/JEMAT/GMAT/GATE (SCORE MUST BE AVAILABLE BEFORE THE DATE OF PERSONAL INTERVIEW)

PERFORMANCE IN GROUP DISCUSSION

PERFORMANCE IN PERSONAL INTERVIEW

MERIT LIST OF SELECTED CANDIDATES BASED ON THEIR SCORE OUT OF 20% 30%

25% 25%

NAMES OF SELECTED CANDIDATES IN WEBSITES
ISSUANCE OF CALL LETTER TO THE SELECTED CANDIDATES
ADMISSION AFTER DEPOSITION OF FEES
(DURING FIRST YEAR: RS. 196500/-
IN SECOND YEAR: RS. 178500/-)
INSTITUTE PROVIDES DOCUMENTS TO SELECTED CANDIDATES IF THEY NEED EDUCATION LOAN FROM BANKS
(A LIST OF NINE SELECTED BANKS IS AVAILABLE WITH OFFICE OF PUBLIC SYSTEMS MANAGEMENT AND RECEPTION)

CLASSES BEGIN ON 22ND JULY, 2016